



	Q3 2026				Q4 2026				Full year 2026				Full year 2027				Full year 2028			
	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low
Sales																				
Professional	914	914	934	890	965	959	1.052	935	3.605	3.607	3.702	3.550	3.626	3.625	3.783	3.529	3.661	3.642	3.859	3.529
Consumer	298	301	303	291	370	370	384	355	1.230	1.230	1.249	1.208	1.242	1.242	1.276	1.202	1.258	1.264	1.302	1.187
OEM	88	87	93	83	76	79	82	51	324	325	335	304	321	319	345	299	319	323	352	289
Conventional	64	63	68	61	66	65	79	58	273	271	284	264	220	221	236	194	177	175	210	142
Other	10	9	12	8	13	11	34	4	38	38	60	25	38	39	60	16	39	40	60	16
	1.374	1.376	1.396	1.342	1.489	1.480	1.584	1.456	5.470	5.467	5.566	5.418	5.448	5.439	5.606	5.332	5.455	5.416	5.692	5.301
CSG (%)																				
Professional	(2,3)%	(2,0)%	(1,0)%	(4,0)%	(1,8)%	(2,0)%	(0,5)%	(3,8)%	(2,5)%	(2,5)%	(1,9)%	(3,5)%	0,1%	0,1%	3,0%	(2,0)%	1,0%	0,8%	3,0%	(0,3)%
Consumer	(1,1)%	(1,0)%	1,0%	(5,0)%	(0,2)%	(0,3)%	3,5%	(5,7)%	(1,4)%	(1,5)%	(0,0)%	(4,0)%	0,6%	1,0%	2,0%	(2,2)%	1,3%	1,5%	3,0%	(1,3)%
OEM	(6,8)%	(7,6)%	0,0%	(12,0)%	(4,0)%	(3,5)%	0,0%	(12,2)%	(6,8)%	(6,8)%	(4,8)%	(10,0)%	(1,7)%	(1,3)%	3,0%	(8,0)%	(0,5)%	0,0%	3,0%	(5,0)%
Conventional	(16,2)%	(17,5)%	(10,0)%	(20,0)%	(19,4)%	(18,9)%	(10,0)%	(27,4)%	(15,9)%	(16,6)%	(11,8)%	(18,0)%	(19,8)%	(20,0)%	(15,0)%	(27,0)%	(19,9)%	(20,0)%	(10,0)%	(27,0)%
	(3,0)%	(2,9)%	(2,1)%	(4,1)%	(2,1)%	(1,5)%	(0,7)%	(3,9)%	(3,3)%	(3,2)%	(2,7)%	(3,9)%	(0,9)%	(1,0)%	1,5%	(2,8)%	0,1%	0,0%	1,8%	(1,5)%
Adjusted EBITA																				
Professional	84	84	93	76	90	88	107	82	299	299	322	283	314	315	359	266	332	334	386	275
Consumer	21	20	29	16	44	45	52	36	89	89	100	80	104	102	128	83	112	112	137	83
OEM	4	4	5	1	3	3	5	(0)	12	13	16	7	14	15	23	6	16	14	26	6
Conventional	11	11	12	9	10	10	13	2	43	43	47	34	34	35	42	11	27	28	35	5
Other	(7)	(7)	(5)	(10)	(10)	(9)	(6)	(22)	(30)	(28)	(23)	(43)	(29)	(29)	(23)	(37)	(29)	(27)	(22)	(41)
	113	114	120	103	137	139	149	122	414	413	429	397	437	442	474	357	458	476	526	341
Adjusted EBITA margin (%)																				
Professional	9,2%	9,2%	10,0%	8,5%	9,4%	9,3%	10,3%	8,6%	8,3%	8,3%	8,7%	7,9%	8,7%	8,8%	9,6%	7,3%	9,1%	9,3%	10,2%	7,6%
Consumer	7,0%	6,5%	9,7%	5,5%	11,9%	12,4%	13,9%	9,9%	7,3%	7,3%	8,2%	6,5%	8,4%	8,3%	10,0%	6,8%	8,9%	8,7%	10,8%	7,0%
OEM	4,2%	4,5%	5,5%	1,2%	3,9%	3,7%	9,7%	(0,3)%	3,8%	3,9%	5,3%	2,1%	4,4%	4,3%	7,0%	2,0%	4,8%	4,5%	8,0%	1,9%
Conventional	16,8%	17,0%	18,0%	15,0%	15,4%	16,5%	18,9%	3,8%	15,7%	15,8%	16,9%	12,9%	15,2%	15,8%	18,0%	5,9%	14,9%	16,0%	17,8%	3,4%
	8,2%	8,3%	8,7%	7,6%	9,2%	9,4%	9,8%	8,2%	7,6%	7,5%	7,8%	7,3%	8,0%	8,1%	8,7%	6,6%	8,4%	8,6%	9,7%	6,4%
Restructuring & other incidentals																				
Signify	(20)	(19)	(3)	(30)	(19)	(19)	(0)	(37)	(122)	(124)	(84)	(164)	(71)	(75)	(30)	(100)	(63)	(70)	(30)	(80)
EBITA																				
Signify	89	92	104	69	119	121	136	97	291	295	313	242	364	361	427	284	392	396	458	288
Income from operations	76	82	91	53	104	106	115	84	235	235	260	190	308	309	375	223	337	343	403	228
Financial income and expenses	(16)	(15)	(15)	(21)	(18)	(16)	(14)	(25)	(65)	(62)	(58)	(79)	(66)	(68)	(53)	(84)	(64)	(60)	(44)	(84)
Income tax expenses	(14)	(13)	(9)	(18)	(22)	(19)	(13)	(45)	(38)	(33)	(28)	(60)	(55)	(53)	(43)	(86)	(61)	(59)	(49)	(98)
Associates	(0)	0	0	(2)	(0)	0	0	(1)	(0)	0	1	(2)	(1)	0	4	(7)	(1)	0	4	(8)
Net income	46	44	60	29	67	69	78	46	134	133	160	90	189	188	250	127	212	214	268	133
Working capital ¹									293	266	414	208	274	260	386	196	270	257	360	201
Free cash flow ¹									344	356	395	274	322	310	367	286	329	335	394	281
Net debt ¹									817	802	951	719	625	630	756	496	441	457	612	255
Earnings per share in EUR	0,39	0,40	0,53	0,23	0,59	0,56	0,82	0,50	1,11	1,09	1,54	0,66	1,54	1,58	1,99	0,99	1,74	1,82	2,13	1,04
Dividend per share in EUR									0,85	0,88	1,03	0,67	0,91	0,96	1,08	0,69	0,97	1,02	1,16	0,68

¹Consensus for Q3 and Q4 working capital, free cash flow and net debt not available due to an insufficient number of estimates.

Disclaimer: This analyst consensus overview is based on the submissions of our external sell-side analysts. The underlying individual consensus estimate numbers are those of the respective analysts and do not represent the opinions, forecasts, estimates, projections or predictions of Signify or its management. By providing these estimates, Signify does not imply, and expressly disclaims, any endorsement of or concurrence with any of these estimates provided by the analysts. Signify assumes no liability for the accuracy of such estimates and undertakes no obligation to update or revise such estimates.