

	Q2 2026				Q3 2026				Full year 2026				Full year 2027				Full year 2028			
	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low
Sales																				
Professional	888	889	912	865	921	927	945	890	3,616	3,633	3,665	3,535	3,677	3,708	3,787	3,526	3,773	3,782	3,938	3,562
Consumer	289	290	300	280	299	301	307	292	1,238	1,240	1,259	1,222	1,257	1,257	1,283	1,228	1,286	1,284	1,311	1,250
OEM	81	83	87	70	89	89	97	85	324	329	345	290	322	325	347	275	329	336	358	267
Conventional	65	65	71	60	61	61	65	57	260	257	284	242	208	207	227	189	171	170	191	142
Other	14	12	20	4	9	9	12	4	39	39	60	18	39	39	60	16	38	38	60	16
	1,336	1,332	1,372	1,311	1,380	1,384	1,415	1,347	5,477	5,475	5,553	5,400	5,504	5,545	5,625	5,340	5,598	5,640	5,794	5,340
CSG (%)																				
Professional	(2.5)%	(2.0)%	(1.0)%	(5.0)%	(0.6)%	(0.8)%	2.0%	(3.0)%	(1.7)%	(1.2)%	(0.4)%	(3.4)%	1.8%	2.0%	4.0%	0.0%	2.3%	2.1%	4.0%	1.0%
Consumer	(0.3)%	(1.0)%	3.0%	(2.7)%	(0.3)%	0.0%	2.0%	(2.7)%	(0.5)%	(1.0)%	1.0%	(1.8)%	1.7%	2.0%	3.5%	0.0%	2.1%	2.0%	3.5%	1.0%
OEM	(8.2)%	(5.0)%	0.0%	(20.0)%	(3.9)%	(3.5)%	4.0%	(10.0)%	(5.6)%	(4.0)%	(0.5)%	(16.0)%	(0.3)%	0.9%	3.0%	(5.0)%	0.7%	1.0%	3.0%	(3.0)%
Conventional	(19.3)%	(18.0)%	(17.0)%	(24.0)%	(20.4)%	(20.0)%	(17.5)%	(25.0)%	(19.7)%	(19.4)%	(17.9)%	(24.0)%	(20.1)%	(20.0)%	(15.0)%	(25.0)%	(18.9)%	(19.0)%	(15.0)%	(25.0)%
	(3.4)%	(3.5)%	(1.9)%	(5.7)%	(1.8)%	(2.2)%	0.5%	(3.3)%	(2.7)%	(2.6)%	(1.5)%	(3.7)%	0.6%	0.8%	2.8%	(1.2)%	1.4%	1.4%	3.0%	(0.0)%
Adjusted EBITA																				
Professional	64	64	69	59	89	88	100	76	309	305	330	291	327	327	381	287	359	359	449	290
Consumer	20	19	25	14	24	24	27	20	112	113	123	100	125	128	137	108	136	135	155	130
OEM	3	3	5	1	3	3	5	1	10	12	16	5	13	12	23	6	16	16	27	5
Conventional	8	8	11	6	9	9	10	7	36	37	40	30	33	34	38	25	28	28	31	25
Other	(7)	(7)	(4)	(12)	(7)	(7)	(5)	(12)	(30)	(29)	(21)	(43)	(30)	(29)	(25)	(37)	(31)	(29)	(26)	(41)
	88	86	98	80	118	119	127	106	437	435	456	412	469	473	534	411	508	501	621	435
Adjusted EBITA margin (%)																				
Professional	7.2%	7.1%	7.7%	6.7%	9.6%	9.7%	10.7%	8.5%	8.5%	8.3%	9.1%	8.2%	8.9%	8.8%	10.1%	8.0%	9.5%	9.5%	11.4%	8.0%
Consumer	6.8%	6.8%	8.5%	5.0%	7.9%	8.0%	9.0%	6.8%	9.1%	9.3%	9.8%	8.1%	9.9%	10.0%	10.7%	8.8%	10.6%	10.5%	11.8%	10.0%
OEM	4.0%	3.8%	3.4%	1.0%	3.5%	3.6%	5.0%	1.6%	3.2%	3.7%	4.9%	1.6%	4.0%	3.7%	7.0%	2.0%	4.7%	4.6%	8.0%	2.0%
Conventional	12.8%	12.8%	16.6%	9.9%	15.0%	15.0%	18.0%	12.0%	13.8%	13.9%	15.3%	12.5%	16.0%	16.0%	18.0%	13.0%	16.6%	16.5%	18.0%	15.0%
	6.6%	6.4%	7.3%	6.1%	8.5%	8.6%	9.1%	7.6%	8.0%	8.0%	8.3%	7.6%	8.5%	8.5%	9.5%	7.6%	9.1%	9.0%	10.7%	8.0%
Restructuring & other incidentals																				
Signify	(28)	(27)	(7)	(54)	(16)	(17)	0	(30)	(120)	(118)	(60)	(167)	(68)	(71)	(42)	(100)	(63)	(67)	(42)	(80)
EBITA																				
Signify	48	60	79	(12)	87	97	127	(6)	263	307	387	(95)	342	395	458	(73)	374	431	545	(63)
Income from operations	42	46	63	19	86	83	112	67	259	249	327	193	341	351	390	294	385	390	477	313
Financial income and expenses	(18)	(19)	(13)	(21)	(18)	(18)	(13)	(21)	(69)	(68)	(50)	(101)	(66)	(66)	(41)	(99)	(61)	(60)	(34)	(98)
Income tax expenses	(5)	(6)	(0)	(9)	(15)	(15)	(11)	(18)	(39)	(39)	(29)	(53)	(61)	(59)	(46)	(88)	(71)	(72)	(47)	(102)
Associates	(1)	0	0	(2)	(0)	0	0	(2)	(1)	0	0	(8)	(1)	0	0	(8)	(2)	(1)	0	(8)
Net income	19	22	34	1	53	49	73	41	150	158	210	92	213	216	245	172	250	260	303	175
Working capital ¹									171	238	438	(309)	176	242	438	(309)	187	247	450	(309)
Free cash flow ¹									363	378	417	298	328	339	395	222	348	361	461	212
Net debt ¹									827	827	875	753	698	697	794	539	543	515	773	300
Earnings per share in EUR	0.17	0.20	0.3	0.06	0.43	0.40	0.58	0.32	1.19	1.24	1.67	0.68	1.71	1.73	2.03	1.33	2.04	2.08	2.47	1.42
Dividend per share in EUR									1.58	1.58	1.62	1.57	1.60	1.59	1.67	1.57	1.62	1.60	1.72	1.57

¹Consensus for Q2 and Q3 working capital, free cash flow and net debt not available due to an insufficient number of estimates.

Disclaimer: This analyst consensus overview is based on the submissions of our external sell-side analysts. The underlying individual consensus estimate numbers are those of the respective analysts and do not represent the opinions, forecasts, estimates, projections or predictions of Signify or its management. By providing these estimates, Signify does not imply, and expressly disclaims, any endorsement of or concurrence with any of these estimates provided by the analysts. Signify assumes no liability for the accuracy of such estimates and undertakes no obligation to update or revise such estimates.