

	Q1 2024				Q2 2024				Full year 2024				Full year 2025				Full year 2026			
	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low	Average	Median	High	Low
Signify¹																				
Sales	1,543	1,541	1,579	1,487	1,563	1,564	1,614	1,503	6,440	6,471	6,554	6,207	6,590	6,585	6,859	6,367	6,744	6,717	7,262	6,388
CSG (%)	(7.3)%	(7.6)%	(4.8)%	(8.5)%	(4.7)%	(4.9)%	(2.0)%	(5.8)%	(3.5)%	(3.5)%	(2.2)%	(4.9)%	2.3%	1.8%	6.2%	0.1%	2.3%	1.6%	5.8%	0.3%
Adjusted EBITA	131	131	146	120	141	138	153	123	666	666	677	646	730	716	849	675	767	757	979	678
Adjusted EBITA margin (%)	8.5%	8.6%	9.3%	7.8%	9.0%	8.9%	9.8%	7.8%	10.4%	10.3%	10.5%	10.2%	11.1%	11.1%	12.4%	10.4%	11.3%	11.2%	13.5%	10.5%
Restructuring & other incidentals	(35)	(29)	(16)	(65)	(32)	(29)	(16)	(65)	(116)	(103)	(66)	(190)	(76)	(81)	(40)	(100)	(70)	(71)	(35)	(100)
EBITA	95	98	111	72	108	108	137	72	550	556	608	476	660	647	809	575	706	691	944	608
Income from operations	71	74	91	47	89	89	115	52	468	474	519	398	574	559	739	495	617	591	879	528
Financial income and expenses	(23)	(24)	(18)	(31)	(23)	(24)	(18)	(31)	(92)	(98)	(70)	(114)	(80)	(85)	(35)	(105)	(74)	(80)	(28)	(110)
Income tax expenses	(11)	(11)	(5)	(20)	(15)	(13)	(5)	(28)	(84)	(78)	(58)	(130)	(110)	(99)	(88)	(147)	(122)	(115)	(95)	(157)
Associates	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net income	37	39	54	21	50	46	69	20	291	295	323	233	384	370	506	327	421	411	612	353
Working capital ²									420	423	451	382	422	423	503	364	426	411	514	365
Free cash flow ²									425	423	469	391	508	503	574	450	544	523	650	474
Net debt ²									874	880	934	799	624	628	721	505	351	335	484	174
Earnings per share in EUR	0.26	0.29	0.40	0.15	0.35	0.34	0.49	0.15	2.15	2.20	2.29	1.76	3.00	2.76	4.31	2.47	3.28	3.03	5.64	2.46
Dividend per share in EUR									1.57	1.60	1.60	1.42	1.66	1.65	1.87	1.44	1.76	1.70	2.40	1.35

¹Consensus is only available for total Signify due to the implementation of the new organizational structure.

²Consensus for Q1 and Q2 working capital, free cash flow and net debt not available due to an insufficient number of estimates.

Disclaimer: This analyst consensus overview is based on the submissions of our external sell-side analysts. The underlying individual consensus estimate numbers are those of the respective analysts and do not represent the opinions, forecasts, estimates, projections or predictions of Signify or its management. By providing these estimates, Signify does not imply, and expressly disclaims, any endorsement of or concurrence with any of these estimates provided by the analysts. Signify assumes no liability for the accuracy of such estimates and undertakes no obligation to update or revise such estimates.